

ABOUT US

We are an international business based in Velsen-Noord, North Holland. The position will be based in our main office. English and Dutch are a necessity.

CONTACT

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🌐 www.krosaki.eu

Velsen-Noord, North Holland



DO YOU

Want to join a fast growing team?

Expand your skills?

Be in a company where your work really makes a difference?

TECHNICAL SALES SUPPORT

KROSAKI HARIMA EUROPE B.V

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From our main office in North Holland and regional offices throughout Europe we provide technical, logistical and sales support for the refractories manufactured by Krosaki throughout the world. Group headquarters being in Japan. Our growth is achieved by concentrating on service and relationships with the major European Steel Manufacturers. Krosaki group manufactures and sells refractories since its establishment in 1919 using state-of-the-art technology, demonstrating respect to the law and sensitivity to global environmental challenges.

We are looking for a new colleague in our Technical team (new position).

HOW YOU CAN MAKE A DIFFERENCE

By joining our team you will be supporting Krosaki and helping to realize our ongoing growth with our valued customers. On-the-job learning will be key part of your development in the company, both at the Main office and at the major steel producers in Europe.

The responsibilities include, but are not limited to:

- Carry out technical activities in the engineering and sales of Krosaki group products.
- Supervise the installation of our products at our customer's plants.
- Perform troubleshooting activities during our products' installation process and trials.
- Conduct market search to explore our opportunities of expanding our business. Prepare related proposals to the employer.
- To be the contact person and act as a technical consultant to our customers in your area and take initiative to contact the head office to request information as necessary or for coordination purposes.

- Follow periodically technical courses at the group training centre in Japan

IS THIS YOU?

You can give our company a very positive and solid presence in the steel industry of The Netherlands and Belgium.

You can help us grow our business, provide our customers with technical support, and be the face of our company in the area.

We are looking for a new team member with:

- Has good communication skills with strong analytical and critical thinking.
- Is good in problem solving.
- **HBO/MBO working and thinking level.**
- Has a team-working spirit and a commercial mind set.
- Is able to work independently.
- Hold a certificate/degree in any technical field (especially industrial, chemical or materials engineering).
- Having the experience in heavy industry (especially steel industry) is an asset.
- Speak English and Dutch at a professional level.
- Hold a driving license.

Training is important to us as a business and will be provided.

WHY CHOOSE KROSAKI?

We offer a stimulating environment in an international team where we encourage personal and professional growth. You will have the possibility to make an impact in a fast-growing company, whilst at the same time developing your technical and commercial skills.

Next to that, we offer:

- Competitive salary package (40.000-60.000EUR)
- Company car, company laptop and phone
- Hybrid working is a possibility

If you think you are a good fit for this job, please send us your CV and motivation letter to hr@krosaki.nl.

We look forward to speaking to you!