

ABOUT US

We are an international business based in Velsen-Noord, North Holland. The position will be based in **North Rhine-Westphalia area, Germany.**

English and German are a necessity.

CONTACT

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Velsen-Noord, North Holland



DO YOU

Want to join a fast-growing team?

Expand your skills?

Be in a company where your work really makes a difference?

TECHNICAL SALES SUPPORT

KROSAKI HARIMA EUROPE B.V

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From our main office in North Holland and regional offices throughout Europe we provide technical, logistical and sales support for the refractories manufactured by Krosaki throughout the world. Group headquarters being in Japan. Our growth is achieved by concentrating on service and relationships with major European Steel Manufacturers. Krosaki group manufactures and sells refractories since its establishment in 1919 using state-of-the-art technology, demonstrating respect to the law and sensitivity to global environmental challenges.

We are looking for a new colleague in our technical team (new position).

HOW YOU CAN MAKE A DIFFERENCE

By joining our team, you will be supporting Krosaki and helping to realize our ongoing growth with our valued customers. On-the-job learning will be key part of your development in the company, both at the Main office and at the major steel producers in Europe.

WHO YOU ARE

We are looking for a colleague who:

- Has good communication skills with strong analytical and critical thinking.
- Is good in problem solving.
- Has a team-working spirit and a commercial mind set.
- Is able to work independently.

WHAT YOU'LL DO

We are looking for someone who can give our company a very positive and solid presence in the steel industry in Germany.

We need someone who can help us grow our business, provide our customers with technical support, and be the face of our company in selected plants.

As a technical sales support within our technical and sales team, you will:

- Carry out technical activities in the engineering and sales of Krosaki group products.
- Supervise the installation of our products at our customer's plants.
- Perform troubleshooting activities during our products' installation process and trials.
- Create technical reports
- Conduct market search to explore our opportunities of expanding our business. Prepare related proposals to the employer.
- To be the contact person and act as a technical consultant to our customers in your area and take initiative to contact the head office to request information as necessary or for coordination purposes.
- Follow periodically technical courses at the group training centre in Japan.

IS THIS YOU?

You can help us grow our business, provide our customers with technical support.

We are looking for a colleague who:

- Has good communication skills with strong analytical and critical thinking.
 - Is good in problem solving.
 - Has a team-working spirit and a commercial mind set.
 - Is able to work independently.
 - Hold a certificate/degree in any technical domain (especially industrial, chemical or materials engineering).
- Or/and
- Have at least one-year experience in heavy industry (especially steel industry) is an asset.
 - Hold a driving license.
 - Based in North Rhine-Westphalia area of Germany.

Training is important to us as a business and will be provided.

WHY CHOOSE KROSAKI?

We offer a stimulating environment in an international team where we encourage personal and professional growth. You will have the possibility to make an impact in a fast-growing company, whilst at the same time developing your technical and commercial skills.

Next to that, we offer:

- Company phone.
- Competitive salary package.
- Company laptop.
- Company car.
- Credit card for business related expenses.

If you think you are a good fit for this job, please send us your CV and motivation letter to hr@krosaki.nl.

We look forward to speaking to you!